



Southshore
REALTORS[®]
 Association, Inc

**BULLETIN
 BOARD**

**March
 2018**

MONTHLY ASSOCIATION UPDATES

IN THIS ISSUE

Chat and Chew

Hi~

I personally would like to invite you to our first Chat and Chew network. I am trying to put together a time where new/old agents can come together and chat about the real estate business. Bring new ideas or a problem to a transaction or whatever happens in the discussion. I feel this is a great networking tool that could help you in your business.

Linda Tait from Northshore Bank will bring some ideas about financing and help you to understand the lending process. Please join us and come with ideas that you would like to see at the network.

Sincerely, Grace Parrish
 2018 SRA President and
 My Education Committee

DATE: Wednesday, March 7, 2018

TIME: 11:00 am –12pm

PLACE: Northshore Bank

ADDRESS: 5117 Green Bay Rd

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 Committee Chairs.....Last page

UPCOMING CALENDAR

Mar 21	Membership Meeting
April 11	Mapping Presentation
April 12 & 13	CRS Class
April 18	Membership Meeting
June 20	Golf outing
July 15	Kingfish Event
Dec 13	Holiday Party
TBD	CE Classes



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MARK YOUR CALENDARS

March Membership Meeting

Topic:

Retirement Investments and
Current Market Conditions

Guest Speakers:

Mark Oechler - VP Financial Advisor – Brokerage
Greg Broerman - VP Financial Advisor-Brokerage

March 21st, 2018

Boat House Pub and Eatery
4917 7th Ave, Kenosha, WI 53140

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Upcoming Membership Meetings:

April Membership Meeting

April 18th

Casa Capri

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August Membership

Meeting

Date TBD

Sponsored by
SecurityNational Mortgage
and Wisconsin Title

September Membership

Meeting

Date TBD

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Racine County Mapping Presentation

Racine County Register of Deeds will provide a presentation on how to use the new interactive mapping tools and property information databases on the Racine County website.

When: April 11th at 10:00 a.m.

Where: Racine County Government Building
at Ives Grove in the auditorium

14200 Washington Avenue in Yorkville ([Highway 20 west of I-94](#)).

This presentation is free and open to all SRA Members.

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<p>1254 West Blvd. Racine, WI. 53405 Ph:262-633-6321 F:262-633-6928 Email: orders@ambassadortitlecorp.com</p>	<p>5117 Green Bay Rd. Ste B Kenosha, WI. 53144 Ph:262-925-0380 F: 262-925-0408 Email: orderskenosha@ambassadortitlecorp.com</p>

Upcoming Designation Classes

The SRA Office will be used as a host for two CRS one day classes through webcasting. To attend, please go to the WRA Website (https://www.wra.org/CRS_Overview/) to register.

CRS One day Course: Mastering Relevant, Consumer-focused Marketing
April 12th – 8:30 to 5:00

CRS One-day Course: Converting Leads into Closings
April 13th – 8:30 to 5:00

License Renewal and CE Classes

Don't forget that all REALTORS® (even those newly licensed) will need to renew their license with the Wisconsin Dept. of

Safety and Professional Services by December 14 of this year. The department should send you renewal information but it is your responsibility to contact them if you do not hear from them.

As part of the renewal, all Realtors® are required to complete 18 hours (6, three hour classes and passing of an exam for each) of Continuing

Education before the renewal deadline. You are required to take all 4 main courses and 2 elective courses.

You must take the classes from an accredited source.

PLEASE NOTE:

Effective October 1, 2015 (Wis. Admin. Code REEB 25:Education) all licensees will be required to complete the 18 credit hours of continuing education, including for the biennium during which they were licensed. Therefore, there is

no longer an exemption for newly licensed people from the continuing education requirement during the biennium they first receive their license. However, one group will be exempt – a salesperson that received a license after October 1 of the even year of the biennium will not be required to complete continuing education for that biennium. Brokers will not receive any exemption.

SRA Schedule TBD

Joining A Committee

Committees are the lifeblood of an association. They provide forums for ideas, visioning, and are necessary for association operations. They can meet on a regular basis or as needed, and can meet as often or as little as necessary. Please consider signing up by clicking on the link which will take you to a list of your association committees and a brief description of what they do.

[Committee Sign Up Form](#) – Please email the form to us
Jan@sswra.com

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2018 SRA Affiliate Members

Accurate Title & Closings	(262) 637-7468	Kenosha News	(262) 657-1000
Ambassador Title	(262) 633-6321	Knight Barry Title-Kenosha	(262) 657-2599
Associated Bank	(262) 554-8540	Knight Barry Title-Racine	(262) 633-2479
Bank Mutual	(262) 657-5020	Landmark Credit Union –New Berlin	(262) 796-6278
BMO Harris Bank – Kenosha	(262) 804-7342	LANDMARK TITLE KENOSHA, a Division of Chicago Title	(262) 658-2066
BMO Harris Bank	(262) 308-5370	Landmark Title of Racine, Inc.	(262) 632-6262
Caliber Home Loans	(262)-880-4840	North Shore Bank	(262) 496-2846
City of Kenosha Assessor's Office	(262) 653-4480	Perfection Home Inspection	(262) 598-0152
CMG Financial	(262) 515-6486	SecurityNational Mortgage Company	(262) 308-6843
Curb Appeal Home Inspections	(262) 939-3474	Terry W Biesterfeld IFA Appraisal	(847) 566-6588
DCS Property Inspections	(262) 633-7251	Timber Ridge Home Inspections	(262) 770-2864
Diamond Residential Mortgage	(262) 942-4900	Tri City National Bank	(262) 554-5875
Gateway Mortgage Co	(262) 657-7733	TruStone Home Mortgage	(262) 842-1043
HMS North Central	(262) 391-8811	Valiant Electric, Inc.	(262) 657-7070
Johnson Bank-Kenosha	(262) 942-6723	Village of Pleasant Prairie	(262) 925-6707
Johnson Bank-Racine	(262) 884-7833	Wells Fargo Home Mortgage	(515) 213-6500
Kenosha Area Chamber of Commerce	(262) 654-1234	Wisconsin Title Service	(262) 542-1700

Southshore REALTORS® Association 2018 Leadership and Staff

President	Grace Parrish	Vice President.....	Andy Hay
President Emeritus	Scott Grundy	Treasurer	Steve Last
Assoc. Executive.....	Jan Stroud	Director	Michael Gniot
Director	Alicia Chovan	Director	Terri MacDougall
Director	Dave Corban	Director	Scott Kirschner
Director	Carol Hawes		
Government Affairs Director.....	Doug Wheaton (262) 930-3445	Membership Administrator.....	Nancy Last

Southshore MLS, Inc. 2018 Board of Directors

President	Grace Parrish	Vice President.....	Andy Hay
President Emeritus	Scott Grundy	Treasurer	Steve Last
Director	Sandy Carlson	Director	Rick Burnett
Director	Dawn Doperalski	Director	Shiela Heg
		MLS Administrator	Jenna Peters

2018 Committee Chairs

Building/Finance	Steve Last	Nominating/ROY	Nick Wipper
Bylaws	Scott Grundy	Personnel	Joe Huck
Education & Equal Opportunity	Grace Parrish & Nick Wipper	Professional Standards	Shiela Heg & Sandy Carlson
Golf	Rick Brandes & Eric Peterson	Program/Social	Holly Kangas & Dave Corban
Government Affairs/RPAC	Rose Bogosian & Don Trottier	Public Relations	Steve Last & Rolly Peckus
IT/Web	Dave Corban	Sentrilock Lockbox	Larry Stentholt
Membership/Orientation	Alicia Chovan	Strategic Plan	Andy Hay
MLS Data	Shiela Heg		

Office Hours: 9 a.m. – 5 p.m. Monday – Friday

Phone: 262-942-0592