



Southshore REALTORS[®] Association, Inc

BULLETIN BOARD

July 2018

MONTHLY ASSOCIATION UPDATES

IN THIS ISSUE

Reminder: September is RPAC kick off month!



VOTE ★ ACT ★ INVEST

Plan on attending our September
Membership meeting for more
information!

- Membership Meetings
Tubes for The Zoo.....Page 2
- Kingfish Event Reminder
Committee Sign up.....Page 3
- Affiliate Full Page Ad.....Page 4
- RPACPage 5
- Affiliates, SRA Board, Staff and
Committee Chairs.....Last page

UPCOMING CALENDAR

July 14	Kingfish Event
August 9	Golf outing
Aug 22	Membership Meeting
Sept. 13	Membership Meeting
Oct 24	Installation Dinner
Dec 13	Holiday Party



LANDMARK TITLE KENOSHA
A Division of Chicago Title

Holly Kangas
Residential Closing Manager
Business Development Manager

D 262-997-0014
C 262-818-1855
E hollyk@landmarktitlekenosha.com

3501 - 30th Avenue
Kenosha, WI 53144
www.wisconsin.ctic.com/kenosha

MARK YOUR CALENDARS

August Membership Meeting Topic:

Foxconn & The Outlook for Housing Inventory

Guest Speakers:

Racine County Executive
Jonathan Delagrave

Mount Pleasant Project Director
Claude Lois

Real Estate Development Consultant
Jerry Franke (Retired President of Wispark)

August 22nd, 2018

Fountain Hall 8505 Durand Ave., Sturtevant, WI 53140

SPONSORED BY:



Upcoming Membership Meetings:

August Membership

Meeting

August 22nd

Fountain Hall, Sturtevant WI
Sponsored by:

SecurityNational Mortgage &
Wisconsin Title

September Membership

Meeting

September 13th

REALTOR Safety & RPAC Kick-off

Fountain Hall, Sturtevant WI
Sponsored by:

Ambassador Title &
Gateway Mortgage

Knight | Barry
TITLE GROUP
Integrity. Experience. Innovation.

**YOU LEAD THE PACK.
WE'LL PUSH THE PAPER.**



9000 76th Street, Suite A
Pleasant Prairie, WI 53158
262.657.2599

400 Wisconsin Avenue
Racine, WI 53403
262.633.2479

www.knightbarry.com

Tubes for the Critters!

Please save your empty paper goods tubes for the animals at the Racine Zoo

You can drop them off at the SRA office between 9 and 5

Monday through Friday

RACINE ZOO

The animals LOVE them!

 <p>Ambassador Title Corporation</p>	<p>We don't just talk about great service, we provide it...one transaction at a time, since 1977.</p>
<p>Services offered in our Racine and Kenosha locations:</p> <p> Find us on Facebook</p>	<ul style="list-style-type: none"> • Title Insurance • Escrows • Closing Services • Construction Disbursements • 1031 Exchanges
<p>1254 West Blvd. Racine, WI. 53405 Ph:262-633-6321 F:262-633-6928 Email: orders@ambassadortitlecorp.com</p>	<p>5117 Green Bay Rd. Ste B Kenosha, WI. 53144 Ph:262-925-0380 F: 262-925-0408 Email: orderskenosha@ambassadortitlecorp.com</p>

Reminder: Kingfish Event Saturday July 14th!



License Renewal and CE Classes

Don't forget that all REALTORS® (even those newly licensed) will need to renew their license with the Wisconsin Dept. of

Safety and Professional Services by December 14, of this year. The department should send you renewal information but it is your responsibility to contact them if you do not hear from them.

As part of the renewal, all Realtors® are required to complete 18 hours (6, three hour classes and passing of an exam for each) of Continuing

Education before the renewal deadline. You are required to take all 4 main courses and 2 elective courses.

You must take the classes from an accredited source.

PLEASE NOTE:

Effective October 1, 2015 (Wis. Admin. Code REEB 25:Education) all licensees will be required to complete the 18 credit hours of continuing education, including for the biennium during which they were licensed. Therefore, there is

no longer an exemption for newly licensed people from the continuing education requirement during the biennium they first receive their license. However, one group will be exempt – a salesperson that received a license after October 1 of the even year of the biennium will not be required to complete continuing education for that biennium. Brokers will not receive any exemption.

SRA Schedule TBD

Joining A Committee

Committees are the lifeblood of an association. They provide forums for ideas, visioning, and are necessary for association operations. They can meet on a regular basis or as needed, and can meet as often or as little as necessary. Please consider signing up by clicking on the link which will take you to a list of your association committees and a brief description of what they do.

[Committee Sign Up Form](#) – Please email the form to: Jan@sswra.com

Affiliates:

Want to advertise in our newsletter? We have ad sizes to fit every budget! Contact the SRA office for more details.

262-942-0592

mortgage lenders with **DISTINCT SERVICE**



JOHNSON BANK IS GENUINELY DIFFERENT FROM OTHER LENDERS

Our lenders will use their knowledge and mortgage experience to guide clients through the entire process, including:

- » One of the fastest application to approval processes
- » Low down payment options and terms tailored for each client
- » Quick pre-approvals that include a conditional approval of credit documentation
- » Local appraisers who know the market
- » Expertise in Affordable Home Loans, grants and down payment assistance
- » Lenders who consistently surpass client expectations and industry standards with unmatched personal service
- » Loans are serviced by Johnson Bank for the life of the loan rather than a third party

To learn more about loan options, contact a mortgage lender today.

Kenosha

RICK BRANDES NMLS #744165
262.697.7538 | rbrandes@johnsonbank.com

KAREN CRAWFORD NMLS #839967
262.605.4536 | kcrawford@johnsonbank.com

GREGORY HANSON NMLS #744188
262.597.8225 | ghanson@johnsonbank.com

JUDI MONROE NMLS #913328
262.942.6723 | jmonroe@johnsonbank.com

DON ROBERTS NMLS #488895
262.697.7263 | droberts@johnsonbank.com

JASON WEITZEL NMLS #744187
262.857.6139 | jweitzel@johnsonbank.com

Racine

KATHY DEVERNEY NMLS #744167
262.884.7821 | kdeverney@johnsonbank.com

SHEILA EGERSON NMLS #744168
262.619.2738 | segerson@johnsonbank.com

DAWN MERRITT NMLS #744169
262.681.6624 | dmerritt@johnsonbank.com

KARRIE WICHMAN NMLS #1260035
262.554.3911 | kwichman@johnsonbank.com



*Loans are subject to credit and property appraisal, bank underwriting guidelines, and may not be available in all states. Other loan programs and pricing may be available. Certain conditions, terms, and restrictions may apply based on the loan program selected. Property insurance is required, if the collateral is determined to be in an area having special flood hazards, flood insurance will be required. Private mortgage insurance required on loans with less than 20% down.

JOHNSONBANK.COM

BANKING WEALTH INSURANCE

JOHNSON
BANK®



REALTORS® POLITICAL ACTION COMMITTEE

WRA LARGE DONOR COUNCIL

Thank you to the following SRA members who have joined or renewed membership in the WRA **Large Donor Council** through the first half of 2018:

Mark Bourque Rose Bogosian Anthony Nudo Tony DeBartolo Steve Mills

Bob Morrone Don Trottier Marge Jacobson Steve Bostrom

Statewide, there are more than 200 members of the WRA Large Donor Council, who are invited to members-only events and recognized annually in *Wisconsin Real Estate* magazine.

For SRA members who are interested in becoming a leader in this area, additional information is available at www.wra.org/RPACLargeDonorCouncil.

For any SRA members with questions about the WRA Large Donor Council, please feel free to contact Rose Bogosian, Don Trottier, or Doug Wheaton.

SRA members can also join the WRA Large Donor Council by contacting Sandy Bolgrihn at WRA, telephone (608) 241-2047.

WRA DIRECT GIVER PROGRAM

Thank you to the following SRA members who have joined or renewed in the WRA **Direct Giver** program through the first half of 2018:

Ray Leffler S.R. Mills Linda Schubring Grace Parrish Michael Gniot

Alicia Chovan April Jacobs Dan Pederson Jan Stroud

More information about the Direct Giver program including how to join or renew for 2018 is available at www.wra.org/DirectGiverOverview.

For any SRA members with questions about why the Direct Giver program is so important, please feel free to contact Rose Bogosian, Don Trottier, Jan Stroud, or Doug Wheaton.

Thanks again to all LDC members and Direct Givers for your support, it really does make a difference.



2018 SRA Affiliate Members

Accurate Title & Closings	(262) 637-7468	Knight Barry Title-Kenosha	(262) 657-2599
Ambassador Title	(262) 633-6321	Knight Barry Title-Racine	(262) 633-2479
Associated Bank	(262) 554-8540	Landmark Credit Union –New Berlin	(262) 796-6278
Bank Mutual	(262) 657-5020	Landmark Title Kenosha	(262) 658-2066
Blackhawk Community Credit Union	(608) 314-1232	a Division of Chicago Title	
BMO Harris Bank – Kenosha	(262) 804-7342	Landmark Title of Racine, Inc.	(262) 632-6262
BMO Harris Bank	(262) 308-5370	North Shore Bank	(262) 496-2846
Caliber Home Loans	(262)-880-4840		
City of Kenosha Assessor's Office	(262) 653-4480	North Shore Trust & Savings	(847) 599-7424
CMG Financial	(262) 515-6486	Perfection Home Inspection	(262) 598-0152
Curb Appeal Home Inspections	(262) 939-3474	SecurityNational Mortgage Company	(262) 308-6843
DCS Property Inspections	(262) 633-7251		
David Insurance	(262) 925-7009	Stewart Title Company	(262) 417-9454
Diamond Residential Mortgage	(262) 942-4900	Terry W Biesterfeld IFA Appraisal	(847) 566-6588
Gateway Mortgage Co	(262) 657-7733	Timber Ridge Home Inspections	(262) 770-2864
Haubrich Masonry LLC	(262) 770-7262	Tri City National Bank	(262) 554-5875
HMS North Central	(262) 391-8811	TruStone Home Mortgage	(262) 842-1043
Johnson Bank-Kenosha	(262) 942-6723	Valiant Electric, Inc.	(262) 657-7070
		Village of Pleasant Prairie	(262) 925-6707
Johnson Bank-Racine	(262) 884-7833	Wells Fargo Home Mortgage	(515) 213-6500
Kenosha Area Chamber of Commerce	(262) 654-1234	Wisconsin Title Service	(262) 542-1700

Southshore REALTORS® Association 2018 Leadership and Staff

President	Grace Parrish	Vice President.....	Andy Hay
President Emeritus	Scott Grundy	Treasurer	Steve Last
Assoc. Executive.....	Jan Stroud	Director	Michael Gniot
Director	Alicia Chovan	Director	Terri MacDougall
Director	Dave Corban	Director	Scott Kirschner
Director	Carol Hawes		
Government Affairs Director.....	Doug Wheaton (262) 930-3445	Membership Administrator.....	Nancy Last

Southshore MLS, Inc. 2018 Board of Directors

President	Grace Parrish	Vice President.....	Andy Hay
President Emeritus	Scott Grundy	Treasurer	Steve Last
Director	Sandy Carlson	Director	Rick Burnett
Director	Dawn Doperalski	Director	Shiela Heg
		MLS Administrator	Jenna Peters

2018 Committee Chairs

Building/Finance	Steve Last	Nominating/ROY	Nick Wipper
Bylaws	Scott Grundy	Personnel	Joe Huck
Education & Equal Opportunity	Grace Parrish & Nick Wipper	Professional Standards	Shiela Heg & Sandy Carlson
Golf	Rick Brandes & Eric Peterson	Program/Social	Holly Kangas & Dave Corban
Government Affairs/RPAC	Rose Bogosian & Don Trottier	Public Relations	Steve Last & Rolly Peckus
IT/Web	Dave Corban	SentriLock Lockbox	Larry Stentholt
Membership/Orientation	Alicia Chovan	Strategic Plan	Andy Hay
MLS Data	Shiela Heg		

Office Hours: 9 a.m. – 5 p.m. Monday – Friday

Phone: 262-942-0592